

# Technical Services

## Training = increased productivity

You have made a substantial investment in software technology in your business. Your goal in implementing the software was to work in the most efficient way possible. And that goal is even more important now that the industry is under pressure from low cost manufacturing economies.

Every wasted minute or inefficient work practice could potentially cost you business as the industry becomes more and more competitive and quotes are driven lower and lower.

Training is the key to ensuring that your business is reaping the maximum return on its software investment. Best practice setout operators are able to increase productivity by reducing drawing time, reducing errors and resulting wastage. This will allow you to price more competitively without eating into profit margin.

## So how much does **NOT** training cost?

It can cost you thousands per employee. In fact in the example below you will be losing \$13,818 pa in direct production income alone from an employee operating at 80% capacity due to lack of training and poor work practices.

	Trained	Untrained
Hourly Rate*	\$42	\$42
Capacity	100%	80%
Productive Hours (annual)**	1,643	1,314
Direct Production Income	\$69,006	\$55,188

\*\$60,000 + super + on costs

\*\*Net hours after all leave, RDOs etc taken into account

Extrapolate this across a number of employees and the costs of NOT training really start to stack up.

## What about Internal training?

Many clients prefer to train new employees internally. And this can be a great option as you can train to your standards and methods. However there are downsides too.

- Good users don't always make good trainers
- Bad habits and outdated methods can be passed down
- Lost productivity associated with preparation and delivery of training

## What courses are available?

We offer a range of courses designed to suit new setout operators and experienced team members. If you can't see what your business needs call us and we can design a training course to meet your specific needs.

- We offer training on:
- TopSolid'Wood
- Pytha®
- Analyzer
- Enroute/Ezynest
- HOPS

## How much does training cost?

Our standard training rate is \$990+gst per day or \$890+gst per day for Partnership Plan Subscribers. A worthwhile investment when compared to the costs associated with NOT training.

- Your employee will receive:
- focussed training in uninterrupted setting
- best practice training including short cuts
- benefit of experience gained across hundreds of clients
- latest training manuals for reference with industry relevant information and examples

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